

# The global leader in process fluid solutions for the **tube and pipe industry.**



Tube and pipe companies face challenges today as never before. From the increasing demands for improved quality, safety, and better corrosion protection, to boosting product aesthetics, tube & pipe producers must operate more efficiently than ever. At this critical point in time, we are the long-term partner for tube & pipe companies seeking to anticipate—and overcome—these challenges. Our highest commitment is helping our tube & pipe customers run even more efficiently, and with greater innovation. Whatever comes next.

## Applied Intelligence: The Quaker Houghton Difference

Our highly experienced tube & pipe experts will work closely with your team to solve complex manufacturing challenges for seamless and welded operations. We apply our “Front-to-Back” approach including not only a range of process fluids for the front end of pipe manufacturing, but also corrosion preventives and protective coatings to finish at the back end, coupled with the expertise to provide customized solutions.

With Quaker Houghton products and people at work in your mill, you can:

- Maximize productivity, tool life, and efficiency
- Reduce fluid usage and applied coating costs
- Ensure process and chemical compatibility from upstream metalworking fluids to downstream coatings systems
- Achieve high surface finish quality

## We Never Stop Improving. So You Can Continue to Succeed

Quaker Houghton is a partner in progress to the world’s most successful tube & pipe companies. Whether casting, forming, finishing, or coating tubular products, tube & pipe companies need to constantly evolve in order to continue to grow and deliver even greater value to their customers. With R&D labs on three continents, Newco continually refines our products, and creates new solutions, so that our tube & pipe customers can stay ahead in a changing world.



## Solutions That Optimize Performance

Quaker Houghton solutions are the tube & pipe industry standard, proven reliable in the most demanding environments.

Our complete "Front-to-Back" range of solutions includes:

- Cleaners
- Coatings
- Corrosion preventives
- Fire-resistant hydraulic fluids
- Metal forming fluids
- Metal removal fluids
- Specialty Grease

## Partners in Success

**UP TO 35% INCREASED TOOL LIFE:** By implementing a Quaker Houghton coolant into its threading process, an OCTG pipe producer increased tool insert life, decreased downtime, and reduced cost per joint.

**\$500K IN ANNUAL COST SAVINGS:** An ERW tube & pipe manufacturer integrated a full process fluid solution of Quaker Houghton's coolants, bearing grease, gearbox lubrication, cleaner, corrosion inhibitor, and coating for improved process efficiencies and quality and lowered operating costs.

**ELIMINATED PIPE CORROSION ISSUE:** With Quaker Houghton's coating and its dedicated service, a tubular products company was able to reduce solvent usage and VOC complaints, improve adhesion, eliminate equipment downtime, and lower costs.

**OVERALL COST SAVINGS OF \$900K:** A welded steel tube manufacturer introduced a Quaker Houghton coating that dramatically reduced corrosion issues which resulted in significant savings from costs associated with non-conforming products

**We offer a range of services to help the world's most forward-looking tube and pipe companies run even more efficiently and effectively.**



QH FLUIDCARE™  
Managed Services



QH Technical  
Services



QH Engineering  
Services



QH Equipment  
Solutions

